



ULBS

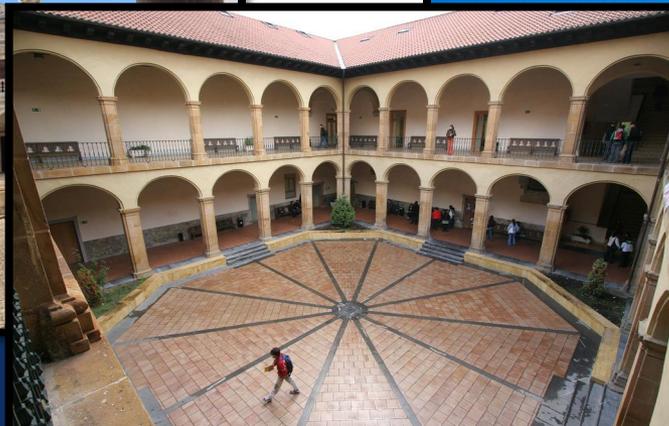
Universitatea "Lucian Blaga" din Sibiu

Internationalization at home for non-mobile students

Valentin Greco - LBUS

My International Experiences

- Erasmus – Sligo, Ireland
- Internship – Wolfsburg, Germany
- Doctoral mobility – Aberdeen, Scotland
- Post-doctoral research – Mondragon, Spain
- Invited lecturer – Evora, Portugal
- Visiting professor – Rochester, USA





Erasmus – Sligo, Ireland (2005-2006)

- How did I get there?
- What did I do?
 - How did I survive?
 - Why was it wonderful?





How did I get there?

- Partnership between “Lucian Blaga” University of Sibiu and Institute of Technology Sligo
- Poster advertising the Erasmus program
 - Application
 - Interview
 - Contest
 - Success!



What did I do?

- Life-changing experience
 - **Studied:** Bachelor in International Marketing
 - **Socialized:** friends from all over the world
 - **Worked:** waiter at Pizza Hut, steward at Sligo International Choral Festival
 - **Traveled:** discover Ireland society
 - **Had fun:** fishing, swimming, surfing, cooking, horse riding, badminton, ice-skating, singing, and many more...



Bachelor in International Marketing

- New teaching methods
- New challenges
- Interesting projects
- Team-work





Social Life

- Events organized by the International Department
- Parties with Erasmus students
- Parties with Irish friends
- Student Unions





How did I manage to survive?

- Shared a flat with 2 Irish girls
- Worked as a waiter
- Learned how to organize myself
 - Cook
 - Wash
 - Pay bills
 - Be responsible





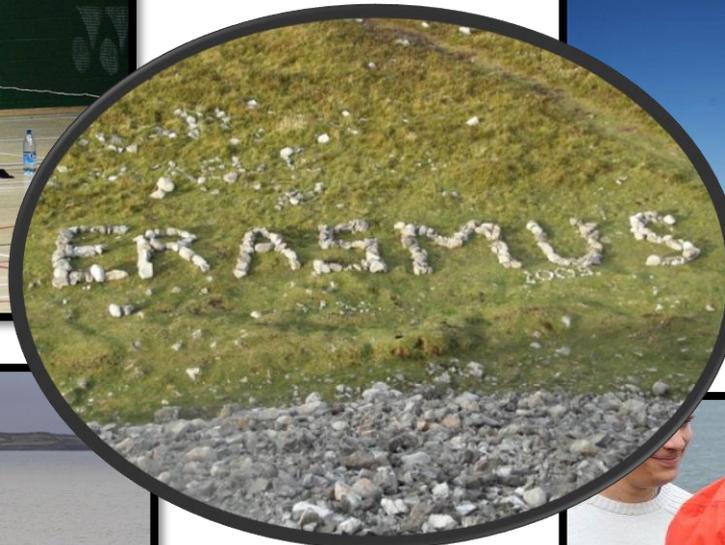
Cultural experience

- Discover Ireland society
- Irish music festival (Sligo Live)
- Socializing with locals





Fun





Internship – Wolfsburg, Germany (2007)

- How did I get there?
- What did I do?
 - How did I survive?
 - Why was it wonderful?





How did I get there?

- Recommendation from a friend -> Erasmus
 - Application
 - Interview
 - Success!





What did I do?

- Internship in the After Sales department at Volkswagen AG
 - After-sales operations for the South-East European Market
 - Gained valuable professional experience
 - Developed interpersonal skills
 - Improved German language
 - Made new connections





Social life

- Lived in a student campus with 40 international students – interns at VW
- Events organized by VW
 - By the department responsible for student internships
 - By the after-sales department
- Autostadt
- Visiting Erasmus friends
- Parties with housemates and work colleagues
- Discover Germany





Doctoral Research Mobility – Aberdeen, Scotland (2011-2012)

- How did I get there?
- What did I do?
 - How did I survive?
 - Why was it wonderful?





Universitatea "Lucian Blaga" din Sibiu

Why Aberdeen?



- Dr. Laura Colucci-Gray
- One of the top European Universities
- Excellent international reputation for research activities at University of Aberdeen
- Experience in interdisciplinary sustainability teaching
- Good access to research resources





Objectives

- good practice sharing;
- collaboration;
- broaden perspectives;
- access to research resources;
- assess the impact that the Sustainability course has on the students;

Activities

- literature review
- direct observation – participation at lectures and workshops
- interviews with students
- longitudinal quantitative research to see how the course has impacted on the students

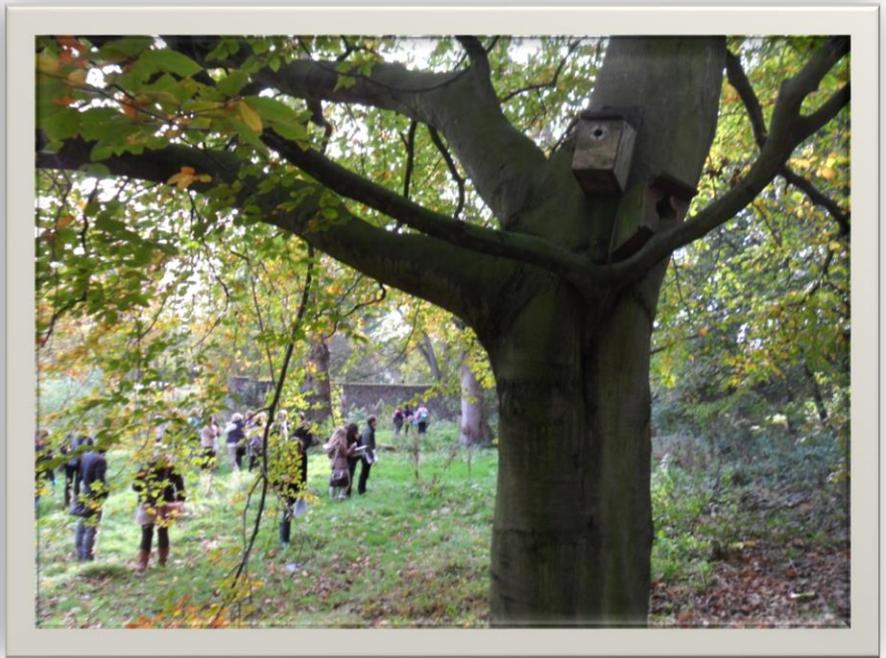


Participating at courses

Sustainability Course



Outdoor Learning







Post-doctoral Research Mobility – Mondragon, Spain (2015)

- How did I get there?
- What did I do?





How did I get there?

- Doctoral research -> networking
- Dr. Nagore Ipiña Larrañaga
- Valuable research in my field
- Access to resources





What did I do there?

- Research for my post-doctoral thesis
- Invited talks & seminars
- Meetings with faculty & staff -> joint research papers
- Visiting schools & research centers
- Cultural activities & parties (The Basque Community)





Invited lecturer – Erasmus+ Mobility – Evora, Portugal (2015)

- How did I get there?
- What did I do?





How did I get there?

- Inter-institutional agreement
- Teresa Goncalves & Jose Saias -> collaboration in an international project
- Summer School
- Common interests





What did I do there?

- Teaching
- Talks with peers -> wrote a book together
- Campus visit & IR Office
- Cultural activities
- Student life





Visiting Professor – Rochester, USA (2016)

- How did I get there?
- What did I do?





How did I get there?

- Innovation Labs
- Support from the university leadership
- Application & selection process





What did I do there?

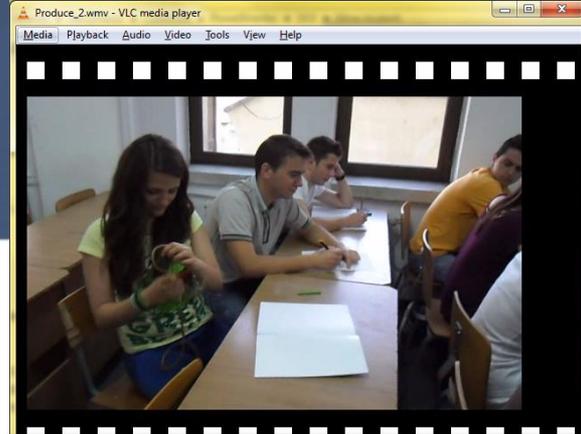
- Courses (participation & observation)
- Conferences
- Visits (e-ship centers, organizations, angel networks, VCs, incubators, etc.)
- Mentors, entrepreneurs, managers...





Personal Impact

- **The international experiences...**
 - Broadened my perspective
 - Allowed me to develop new skills and improve existing ones
 - Increased my self-esteem
 - Allowed me to meet wonderful people and make good friends for life
 - Boosted my career and generated opportunities
 - **...changed my life!**



How do our students benefit from these experiences?

- Different perspective
- New teaching methods
- New disciplines
- Up-dated content of classes
- Different student-teacher relationship
- Workshops, events, programs
- Summer Schools





Thank you!

